



May 1, 2023

## The Best is Still To Come

Toes in the sand; Mind engaged



### Coaches Corner

"The only person you are destined to become is the person you decide to be."

Ralph Waldo Emerson certainly got that right!

There is nothing magical about becoming a successful freelancer. You

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*Ralph Waldo Emerson*

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need to decide that is what you want  
to be – a successful freelancer!!

You CAN do this. Believe in yourself.



## Welcome!!

### Welcome to our May Newsletter!

**May already! Hard to believe. The months seem to come faster and faster as we grow older.**

**I remember when my children were in grade school, August seemed to be the LONGEST month of the year. What I would give now for these months to slow down.**

**How is your freelancing going so far?**

**I hope you answered fabulously! Robert and I want you to be the BEST FREELANCER and achieve all your goals.**

**But if you aren't, have no fear! Robert and I to the rescue!**

**We have a workshop planned for Saturday, May 20th. We had to change the date from the 6th as we originally had planned to the 20th because of a conflict.**

**We are going to dig deep into why you might not be winning those jobs even though you think you are writing some great proposals. Watch your emails as we are going to have a super great price on this workshop, so many people can take advantage of it!**

**As always, the recording will be available. We know the time is not always convenient for everyone to attend. And if you can't make it but**

have questions you would like us to address, email them to us, and we will try and answer them in our workshop.

We are only successful if our clients are successful, and we want you to be successful!!

## What Makes an Expert an Expert?

Do you think of yourself as an expert? Well, maybe you should. Believe it or not, Robert and I tell most of our coaching clients *they are experts!* Because they are.

As a freelancer, you might not be an “expert” in freelancing, but you are an expert in whatever service you will offer as a freelancer.

So precisely *what is an expert?*

According to Wikipedia, “an **expert** is somebody who has a broad and deep competence in terms of knowledge, skill, and experience through practice and education in a particular field....”

Taruna Goel published several vital traits shared by experts in an article published on LinkedIn. Here are some of her qualities of an expert:

- They have valuable experience
- They can communicate their expertise
- They LIKE to share their knowledge and wisdom
- They are humble about their expertise
- They know the limitations of their own knowledge
- They are continuous learners

I would also like to add some characteristics I believe experts share in addition to the ones above:

- They have done projects in their expertise successfully in the past in some form
- They can communicate well with others and can make a valuable connection

What makes baby boomers expert freelancers even though they might be totally new to the freelancing world?



- For starters, baby boomers have a unique and diversified set of skills under their belt that they have accumulated over 30 to 40 years in the work field.
- They possess common sense. Yes, they don't only see what's right in front of them, but throughout their years in the work field, they have acquired the much-needed skill of seeing the "big picture."
- They have morals and a solid work ethic

All of these qualities help give the baby boomer an edge in the freelancing world.

So, stop thinking of yourself as a *newbie* in the freelance world. You, the baby boomer, are the expert!

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## CHECK OUT THE QR CODE

### FOR OUR WEBSITE

Now you can find our website quicker from your phone!! Check out our website, which Robert has been updating. Send us your comments using the contact us link on the website, and let us know what you think!



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## Our Newsletter

Let us know what things you would like us to cover in our monthly newsletter.

Are you having areas that are giving your trouble? New things happening in Upwork, and you are not sure how to proceed?

Let us know, and we will cover some topics in our newsletter.

We want our newsletter to be informative and relevant to YOU!

Send us your topics for us to cover to: [rptvirtualseervices@gmail.com](mailto:rptvirtualseervices@gmail.com), and we look forward to answering your questions.

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# The 4 Digital Skills Everyone Will Need For The Future Of Work

"A recent report by the Institute for the Future, in partnership with Dell, predicts that 85% of jobs that will be available in 2030 [haven't been invented yet.](#)"

Can you even imagine that? 85% of the jobs in 2030 haven't even been invented yet! I was just blown away by that statement.

In reading this article, I never even heard of the skills that they say everyone will need for work in 2030!

If you are curious about what they are, here is the link to read the article: <https://bernardmarr.com/the-4-...>

I found it quite enlightening. Guess we have a lot of work ahead to keep on top of things!



## Panacific Relocation Tours

Here is a link to a YouTube video <https://www.youtube.com/watch?...> made by our friends Bill and Doro of Panacific Relocation Tours of the beautiful town Playa Coronado. If you are interested in visiting Panama, we can connect you with Bill and Doro for a great time!

### RPT Virtual Services

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